

June 27, 2024

Governor Gavin Newsom 1021 O Street, Suite 9000 Sacramento, CA 95814

RE: SUPPORT – Streamlined Review of Pending Insurance Filings

Dear Governor Newsom:

On behalf of a broad coalition of independent insurance agents, small business owners, consumers, builders, affordable homeownership advocates, family farmers, family-owned businesses and others, we write in support of your proposal to streamline the insurance rate review process.

California's insurance market is in crisis – with millions of consumers and businesses struggling to find access to the coverage they need.

Long delays in the rate review process are a primary driver of the current crisis. Rate reviews can take a year or longer on average to complete. In fact, by the time rates are approved, they are outdated and no longer reflect market conditions.

When rates don't reflect the actual cost of insuring claims, the market becomes imbalanced and customer access to coverage is strained.

By streamlining the ratemaking process and increasing communication between the Department and insurers, your proposal will help remove obstacles that have led to the crisis and increase access to insurance coverage for Californians across the state.

Sincerely,

Dan Dunmoyer President and Chief Executive Officer California Building Industry Association (CBIA)

Michael D'Arelli Executive Director American Agents Alliance

Steven Petterson President Western Insurance Agents Alliance (WIAA)

Adam Borchard Director of Government Affairs and Public Policy California Fresh Fruit Association

Michael Miiller Director of Government Affairs **California Association of Winegrape Growers**

Robert Moutrie Senior Policy Advocate **California Chamber of Commerce**

Robert Wilson Senior Vice President, State Government Affairs **California Credit Union League**

Rana Ghadban UCAN President Roseville Area Chamber of Commerce

Jacob Asare State Government Affairs Manager Associated Equipment Distributors Jill Epstein Chief Executive Officer Independent Insurance Agents and Brokers of California (IIABCAL)

Robert Rivinius Political Director Family Business Association – California (FBA-CA)

Tim Taylor Chief Legislative Advocate National Federation of Independent Business – California (NFIB)

Matthew Hargrove President and Chief Executive Officer California Business Properties Association

Susan Milazzo Chief Executive Officer California Mortgage Bankers Association (CALMBA)

Peter Ansel Director of Government Affairs and Public Policy **American Farm Bureau Federation – California**

Debra Carlton Executive Vice President of State Government Affairs **California Apartment Association**

A. J. Rossitto Advocacy Director California Hotel and Lodging Association